Publications (January 2012)

Journal Articles (Refereed)


Book Chapters (Refereed)


Conference Proceedings (Refereed)


**Presentations**


**Others**


**Work in Progress**


Schoop M., van Amselvoort M., Gettinger J., Korner M. Koeszegi S., and P. van der Wijst (2012): The interplay of communication and decisions in electronic negotiations – Communicative decisions or decisive communication?, under review for journal publication.
